



# Hybrid and Multi-Cloud Study: The New Enterprise Computing Reality

Bob O'Donnell, President and Chief Analyst



# Goal, Agenda and Methodology



Determine cloud platform and workload usage and reasons why they're used

What platforms  
Public and private  
Workloads by platform  
Goals and challenges

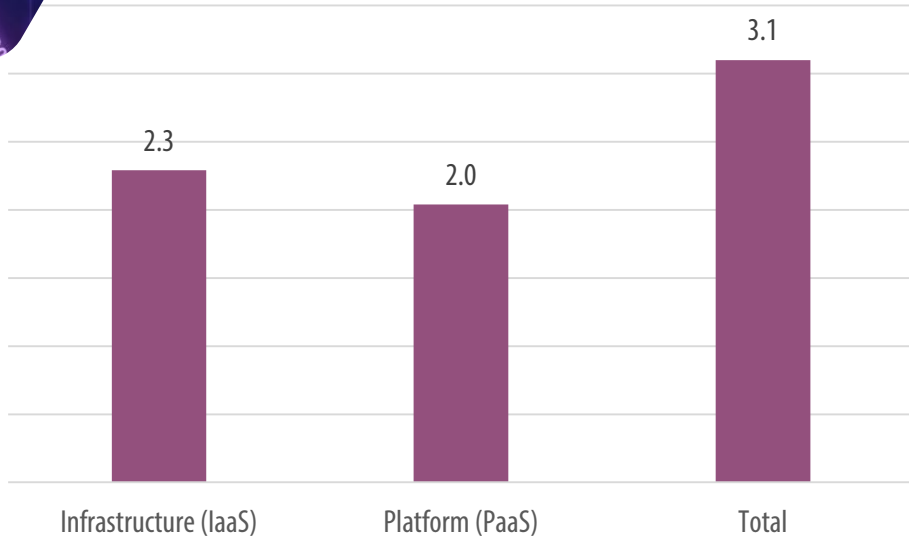


Online survey of 600 US-based businesses using cloud computing

Medium and Large Businesses  
Over 5,000 in initial sample

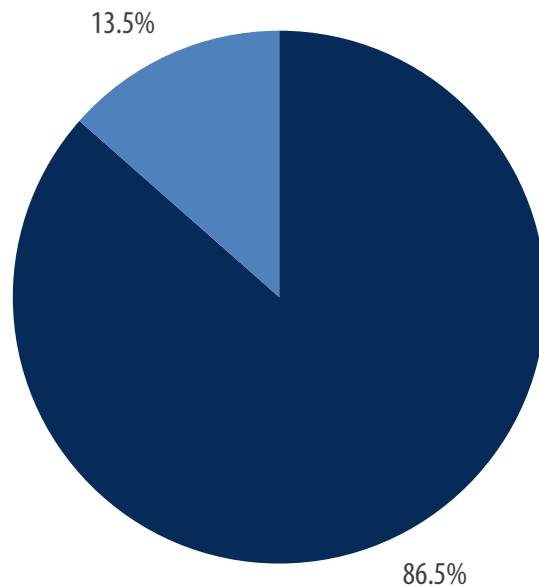
# It's a Multi-Cloud World

Average Number Of Cloud Providers



# It's a Hybrid Cloud World, Too

Private Cloud Usage

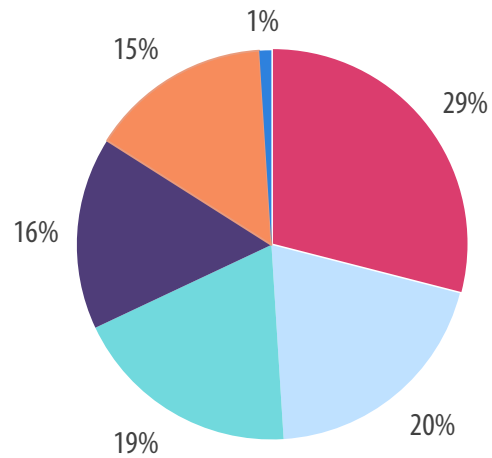


■ Running a Private Cloud ■ Not Running a Private Cloud

# 1.6

Average  
Number of  
Private Cloud  
Platforms

# Workload Diversity

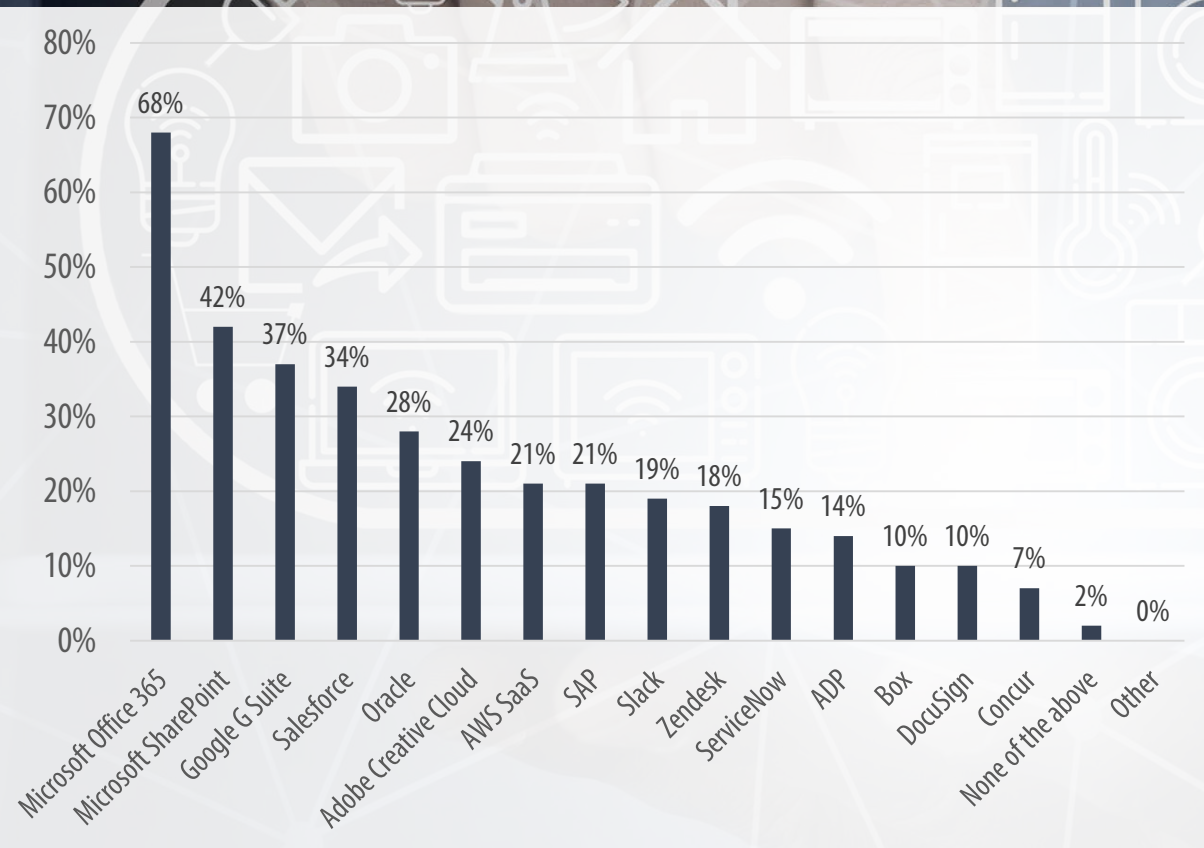


- Public Cloud
- Hosted/Managed Private Cloud
- Hybrid Cloud
- On Prem Legacy Workloads with a Cloud Connection
- On Prem Legacy Workloads with No Cloud
- Don't Know

In sum, roughly **30%** of workloads are public cloud, **30%** are data center legacy, and the remaining **40%** are a combination of private and hybrid cloud



# Top SaaS Applications



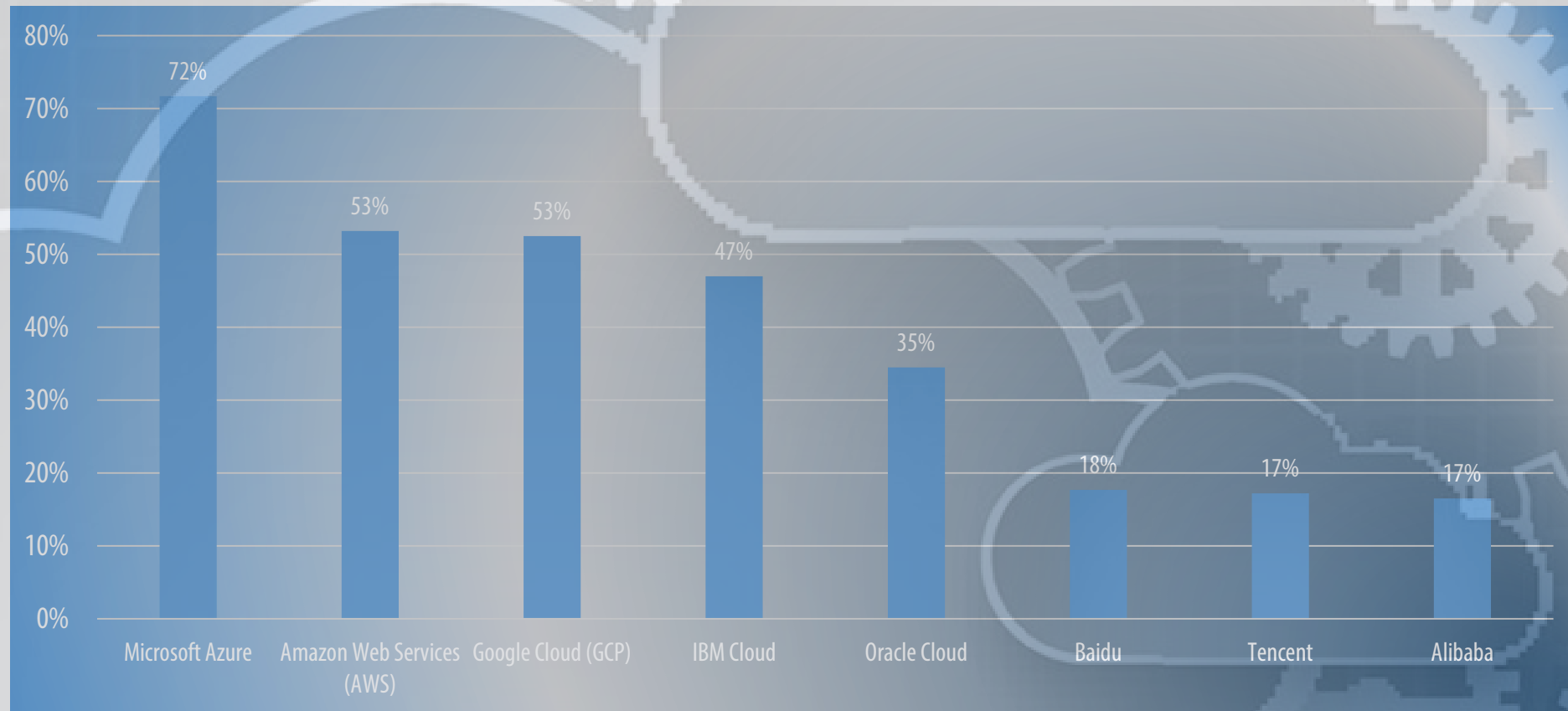
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Average Number of SaaS Applications Used



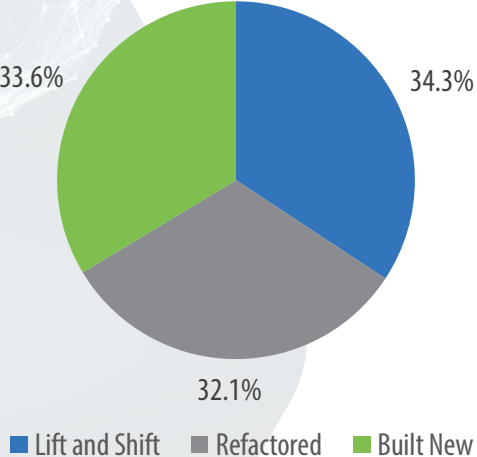
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# Cloud Platforms Used by Survey Participants



# Cloud App Maturity Levels Still Low

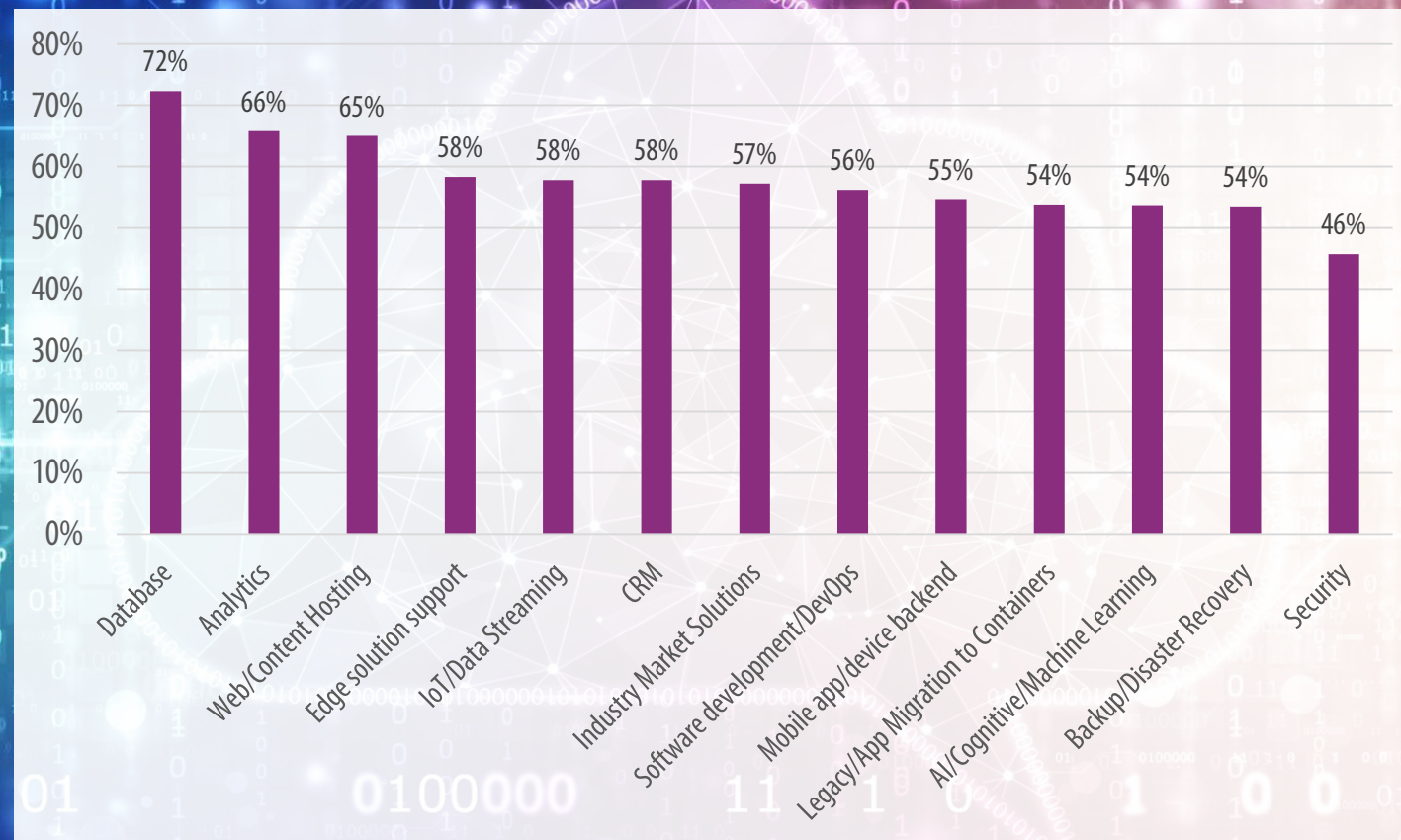
Percentage of Each Application Type





# Top Cloud Workloads

- The most popular workloads across public, private and hybrid clouds are:
  - Databases
  - Analytics
  - Web/Content Hosting



# Different Workloads

Require Different Providers

Top 5 Azure Workloads
Database
Vertical Industry Market Solutions
Web/Content Hosting
IoT/Data Streaming
Software Development/DevOps

AVERAGE CLOUD WORKLOADS

3.4 Per Provider

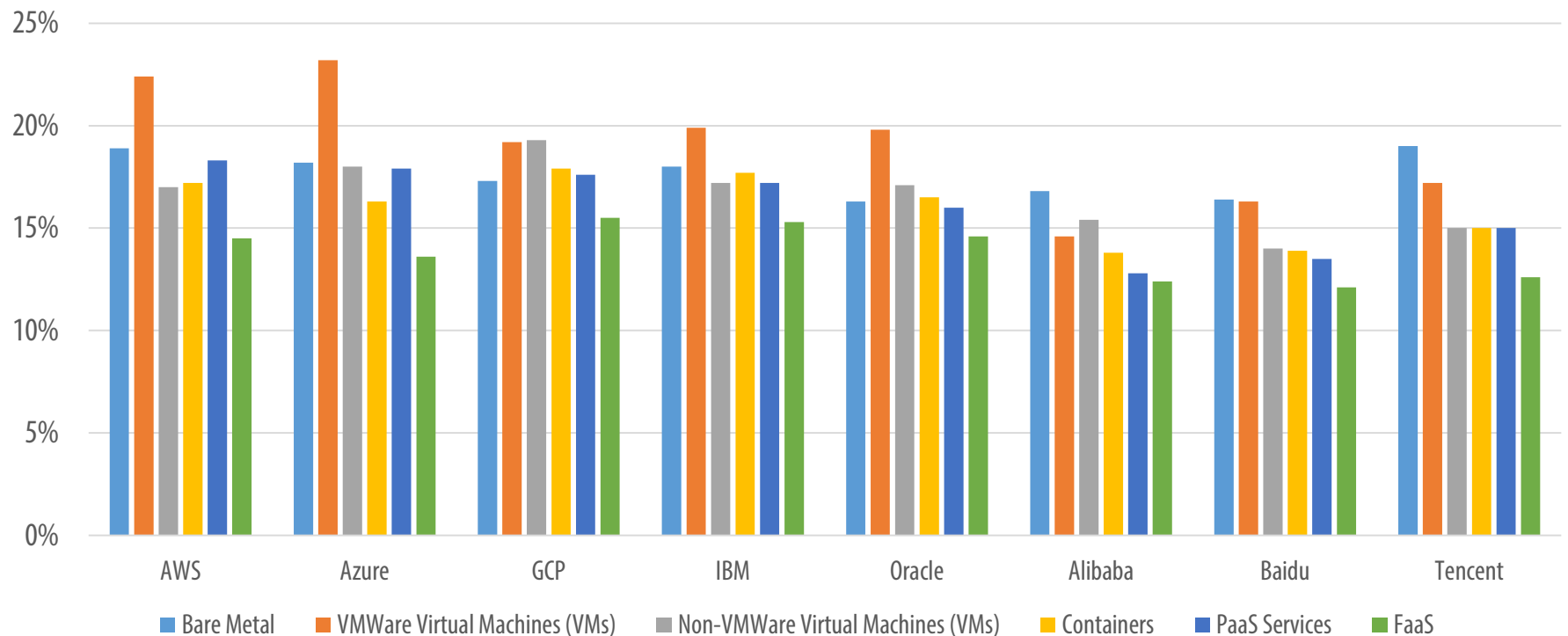
Top 5 AWS Workloads
Web/Content Hosting
Database
Edge Solution Support
IoT/Data Streaming
Analytics

Top 5 GCP Workloads
Database
Software Development/DevOps
Vertical Industry Market Solutions
Analytics
Legacy/App Migration to Containers

# Total Cloud Workloads/Applications Per Company

Platform Types	Platform Count	Workload Average	Total Workloads
Public Cloud	3.1	3.4	10.5
Private/Hybrid Cloud	1.6	2.9	4.6
SaaS Applications			3.7
<b>TOTAL</b>			<b>18.9</b>

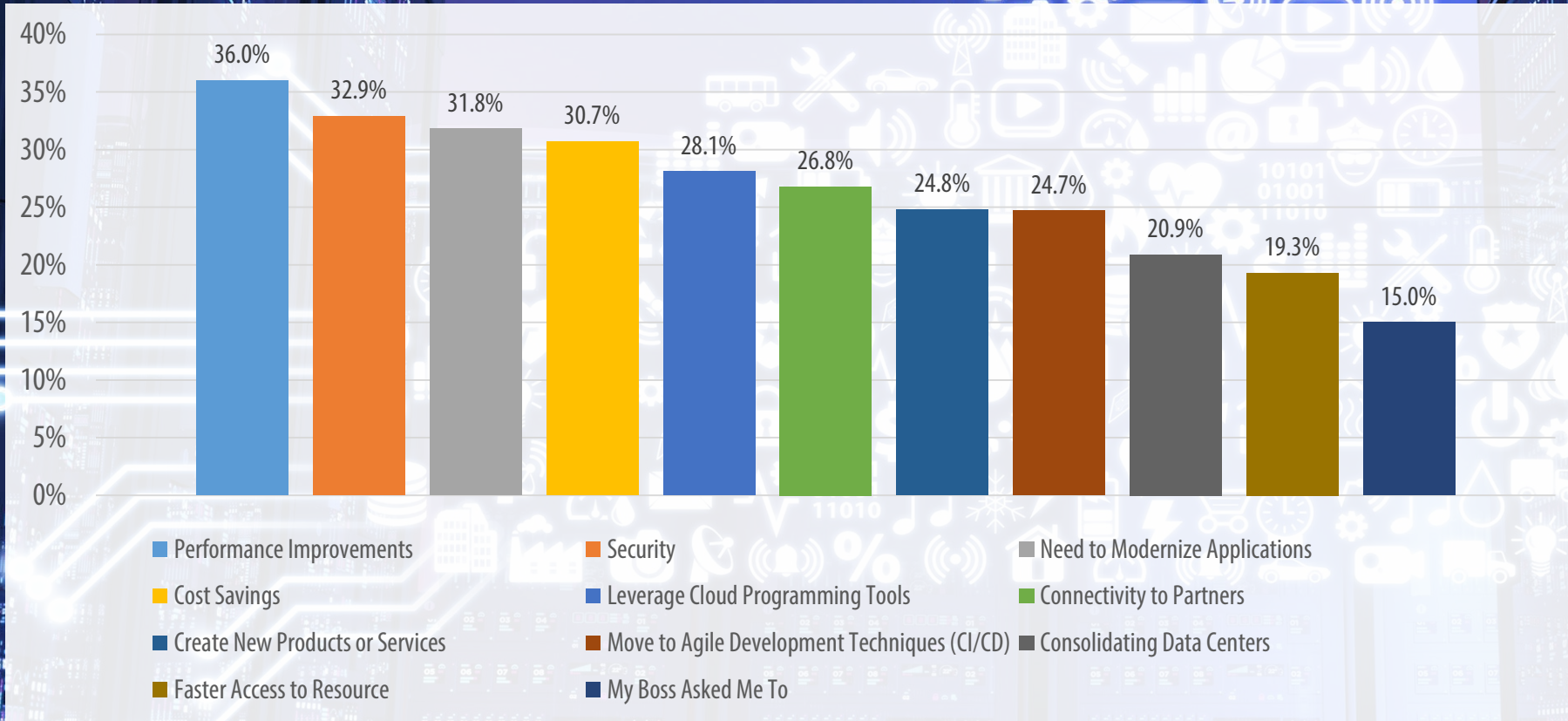
# Workload Types Vary by Provider



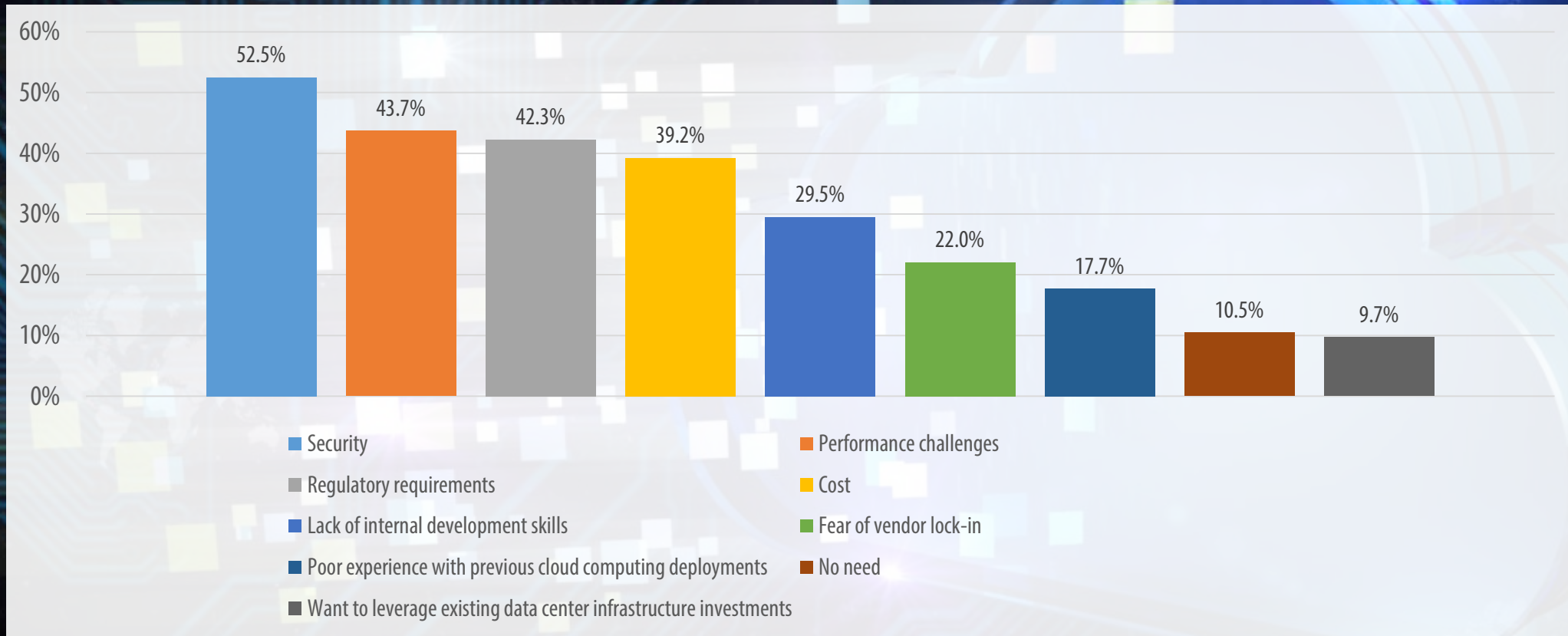
17%

Percentage of Public Cloud Workloads Using Containers

# Reasons for Moving to Cloud

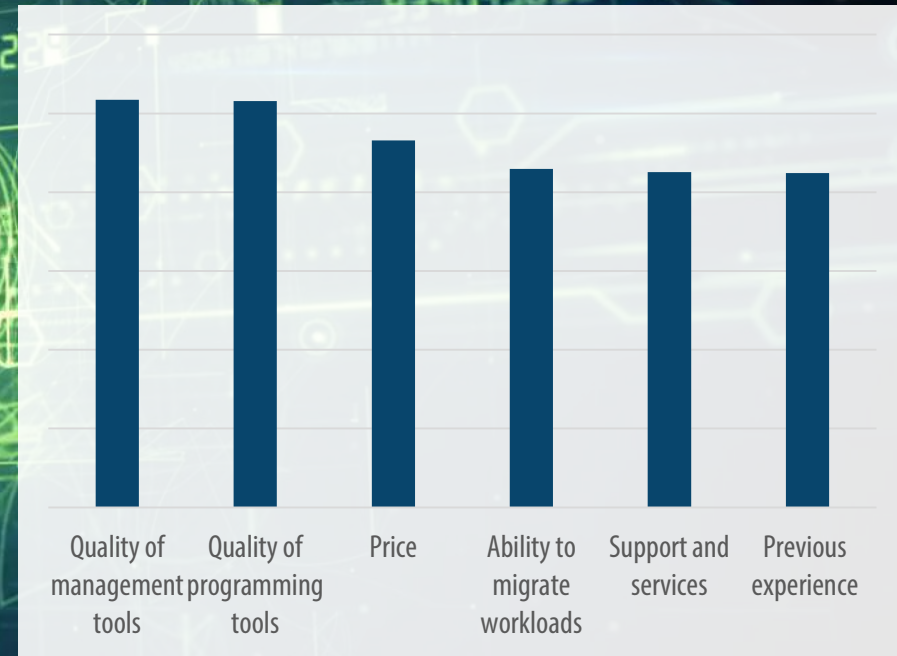


# Reasons for Not Moving to Cloud

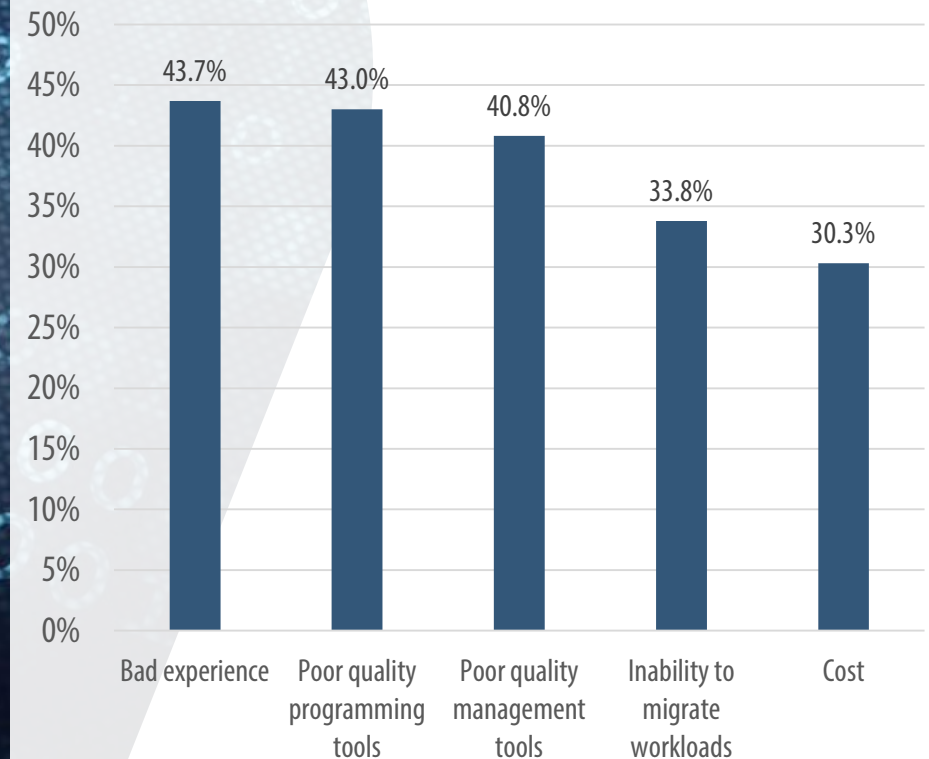


# Most Important Factors in Selecting Cloud Providers

Price was selected as a Top 2 factor by more people, but technical capabilities rank highest overall



# Reasons for Abandoning Cloud Project



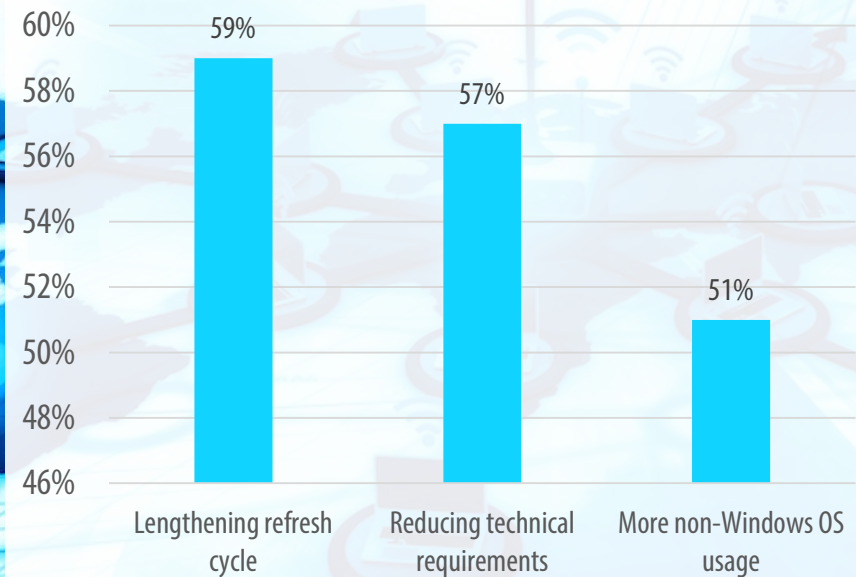


# Cloud Computing Impact on Clients

Expect an Impact  
On  
**93%** Client  
Devices



Top 3 Client Impacts



# Final Thoughts

- Multi-Cloud is Real But Cloud Migrations Are Slowing
  - Workloads Are Split Among Many Different Computing Environments
- Private Cloud is Critical For Many Organizations
- Workload Specialization Drives Cloud Provider Preferences
  - Companies Putting Many Diverse Applications in Cloud
- Companies Have Different Reasons for Migrating Different Workloads
- Cloud Computing Providers Need to Emphasize the Technical Tools They Have
- Client Devices Are Starting to Be Impacted by Cloud Computing Initiatives



# Contact



Bob O'Donnell  
President and Chief Analyst  
TECHanalysis Research, LLC  
1136 Halsey Blvd.  
Foster City, CA 94404

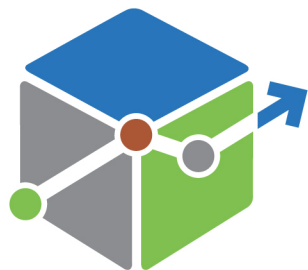
[bob@technalysisresearch.com](mailto:bob@technalysisresearch.com)

(650) 224-2355

[@bobodtech](https://www.linkedin.com/company/bobodtech)

[www.technalysisresearch.com](http://www.technalysisresearch.com)

*A complete 123-slide version of the Hybrid and Multi-Cloud report with full details from the study is available for purchase. Please contact Bob O'Donnell for additional information.*



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